

# From Farm to Fortune: Understanding the Path to Upward Mobility in Rural America

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UNDER THE DIRECTION OF PROF. SEAN REARDON

Honors Program in Public Policy

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# Rural-urban divide characterized by disparities

Average child poverty rates

**5.1%**

Higher in rural areas (2018)

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Bachelor degree completion rate

**14%**

Lower in rural areas (2015)

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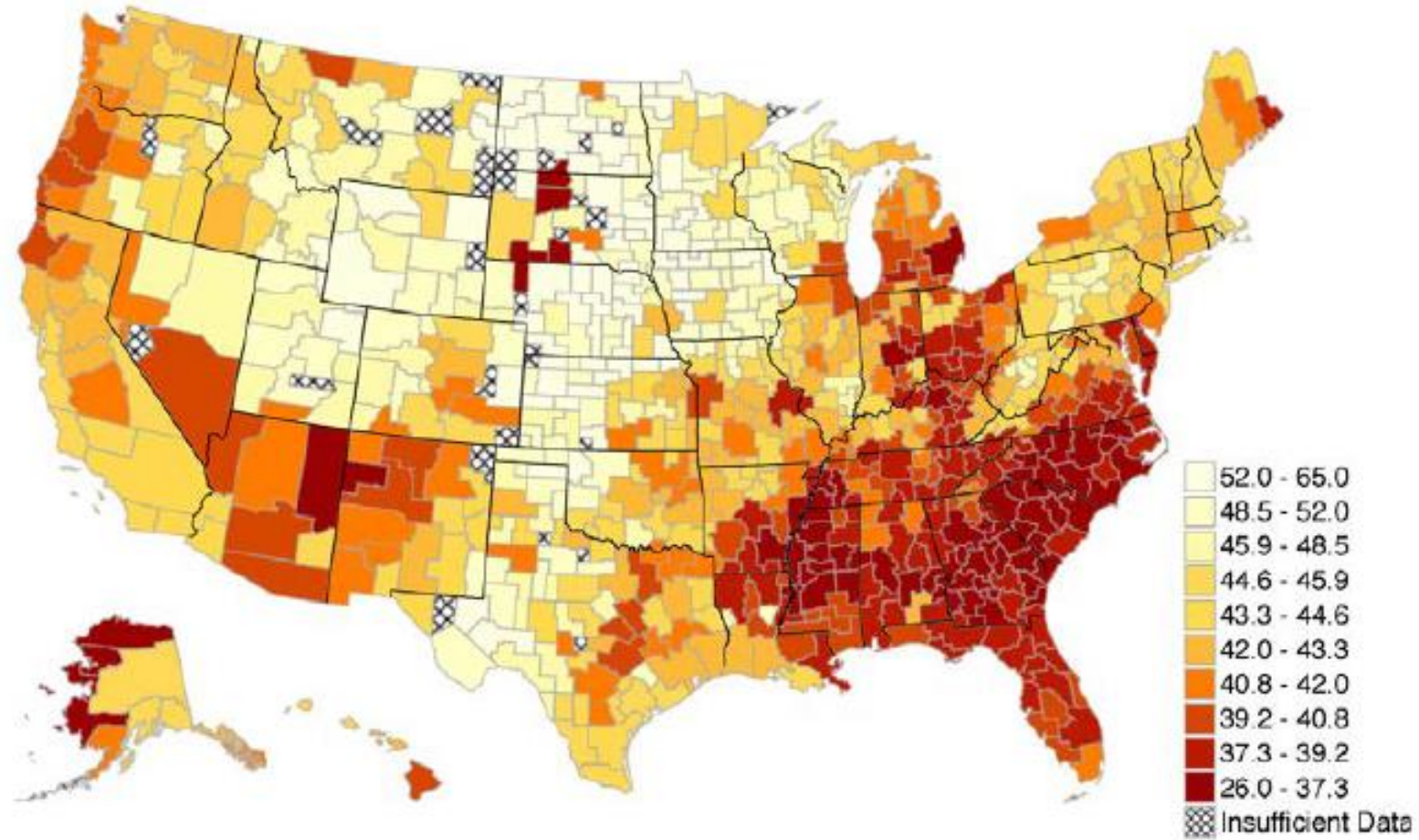
Lower in rural areas (2015)

Rural infant mortality

**1.11**

Deaths greater (2014)

Despite these disparities, upward mobility is higher in rural counties



Source: Chetty, Hendren, Kline, & Saez (2014)

# Research Aims

1. Identify characteristics of rural places with greater upward mobility
2. Consider potential for policy to shape rural mobility

# What is upward mobility?

Measure of effect of one's background on one's economic life outcomes

*In technical terms:* Predicted household income rank for individual born to parents at 25<sup>th</sup> percentile of national income distribution

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**0.41**

median mobility



# What is rural?



Lower population  
density



Geographic  
isolation



Unique economic  
base

# What is rural?

Lower population density

Geographic isolation

Unique economic base



Dense social networks

Limited access to services  
(healthcare, broadband)

Greater reliance upon key  
community institutions  
(churches, schools)

# Data

**Opportunity Insights:** Mobility and college completion outcomes; demographic, economic, social, and policy covariates

**Stanford Education Data Archive:** Education covariates (growth rates, achievement)

**U.S. Department of Agriculture:** Agricultural subsidies, economic dependency and rurality classifications

**U.S. Census:** State and division classifications

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# Methodology

## Cross-sectional regression

$$\hat{Y}_i = \beta_0 + \mathbf{X}_i \mathbf{B} + \epsilon_i,$$

where  $\mathbf{X}_i$  is a vector of covariates describing rural county  $i$

## Within-county fixed effects regression

$$\hat{Y}_{si} = \beta_0 + \beta_1 \text{Achievement}_{si} + \beta_2 \text{Growth}_{si} + \mathbf{X}_{si} \mathbf{B} + \Lambda_s + \Gamma_i + \epsilon_{si},$$

where  $\mathbf{X}_{si}$  is a vector of covariates describing subgroup  $s$  in county  $i$ , and  $\Lambda_s$  and  $\Gamma_i$  are subgroup and county fixed effects

# The status of rural mobility

Mean rural mobility

**0.41**

Mean nonrural mobility

**0.40**

# The status of rural mobility

Mean rural mobility

**0.41**



**\$1,075** more in annual income

Mean nonrural mobility

**0.40**

# The status of rural mobility

Shannon County, SD

**0.25**

Harding County, SD

**0.69**



# The status of rural mobility

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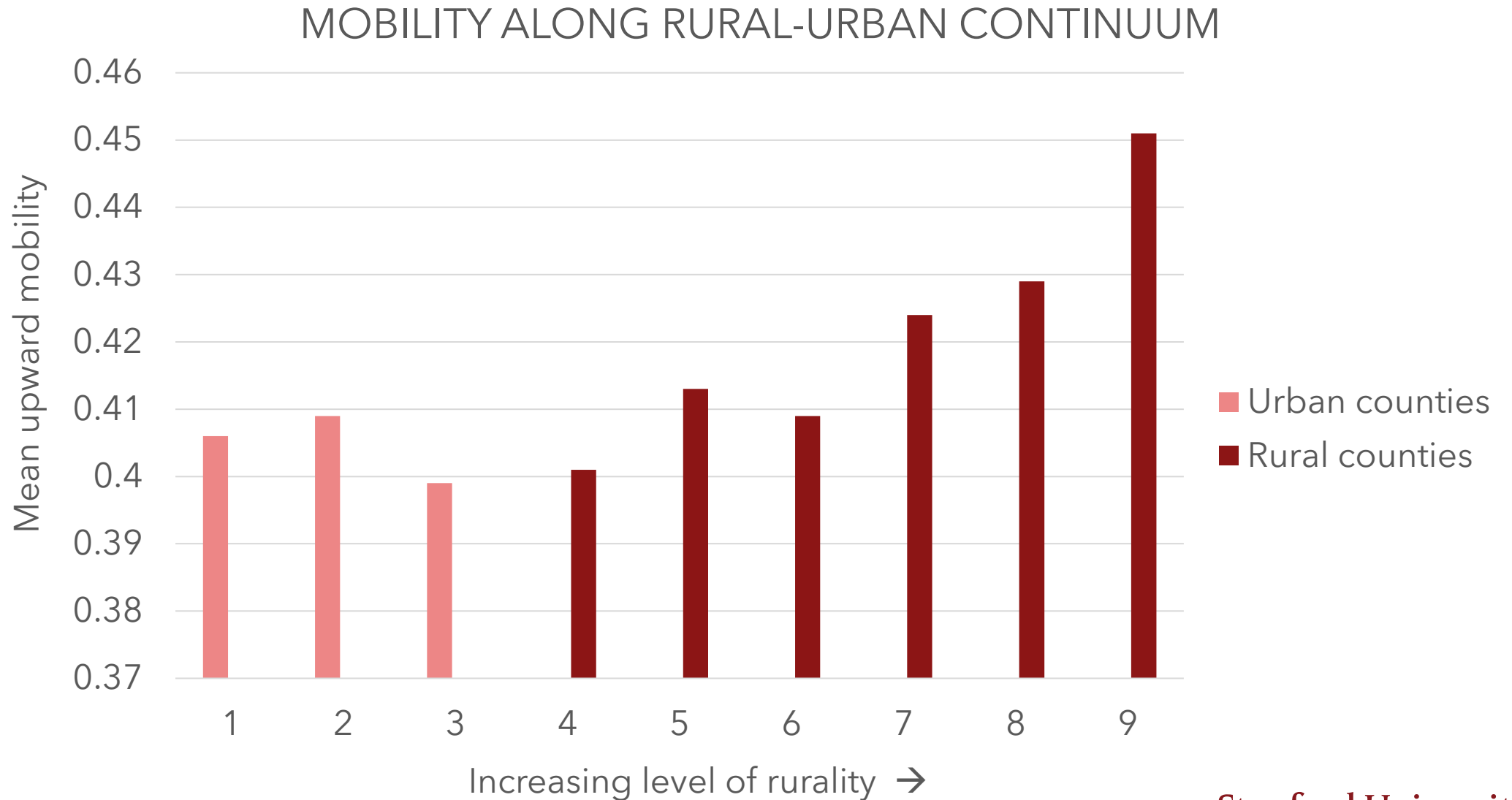
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Harding County, SD

**0.69**

**\$55,760** difference in annual income

# The status of rural mobility



# Select results from fixed effects models

	Rural mobility		
<b>Grade 3 achievement</b>	0.011*** (0.002)	0.008*** (0.002)	
<b>Grade 8 achievement</b>			0.009*** (0.002)
<b>Growth</b>	0.002 (0.002)	0.006*** (0.002)	0.000 (0.002)
<b>4-year college completion</b>		0.005*** (0.001)	0.005*** (0.001)
<b>Socioeconomic status</b>	0.010*** (0.001)	0.012*** (0.001)	0.012*** (0.001)
<b>Race fixed effects</b>	✓	✓	✓
<b>R-squared (within)</b>	0.65	0.89	0.89

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$ , standard errors shown in parentheses  
 Variables standardized to have mean of 0 and standard deviation of 1

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	Rural mobility	
<b>4-year college completion</b>		0.010*** (0.001)
<b>Fraction black</b>		0.013*** (0.001)
<b>Fraction single-mother households</b>		-0.034*** (0.002)
<b>In-migration</b>		-0.005** (0.002)
<b>Social capital</b>		0.006*** (0.001)
<b>State EITC exposure</b>		0.003*** (0.001)
<b>Regional dimensions</b>	✓	✓
<b>All covariate controls</b>		✓
<b>R-squared</b>	<b>0.60</b>	0.84

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Policy implications: EITC

**Greater obstacles facing rural single mothers**

# Policy implications: EITC

## Greater obstacles facing rural single mothers

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### States with EITC exposure (1980-2001)

Colorado	Minnesota
Iowa	New Jersey
Illinois	New York
Kansas	Oregon
Massachusetts	Rhode Island
Maryland	Vermont
Maine	Wisconsin

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### States with highest poverty rates

Mississippi	Arkansas
Louisiana	Kentucky
New Mexico	Texas
West Virginia	Oklahoma
Alabama	Montana

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# Takeaways

1. Rural mobility merits additional analysis
2. Correlation  $\neq$  causation
3. Demographic factors  $>$  policy factors
4. Implementation challenges
5. Looking forward

# Thank you!

Questions welcome

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